



## FUSIONSTORM: ONE SINGLE POINT OF CONTACT

At FusionStorm, we deliver IT your way. We believe providing effective technology solutions is as much about people as it is about hardware and software.

In fact, our most important expertise of all is listening to clients and responding quickly to changing needs.

That's why hundreds of organizations large and small have trusted FusionStorm to provide a wide range of IT solutions and services from one single point of contact.

### Objectives-based solutions from leading vendors

For over 16 years, FusionStorm has been dedicated to helping our customers maximize their technology ROI. We are fully certified in over 600 competencies by every major technology vendor and manufacturer. Additionally, our expertise covers the entire IT infrastructure, from the network core to the desktop.

This gives you the advantage of a single point of contact and responsibility for your IT needs. It affords you the freedom to integrate best-of-breed products from multiple sources to help you achieve your business goals as cost-effectively as possible without adding complexity. Finally, because of our depth of skills and resources, we can deliver those solutions in the manner that best fits your IT budget, strategy and philosophy.

Get in touch with FusionStorm. Learn how we can help you gain a competitive advantage through innovative IT solutions and services that support your strategic objectives.

## The FusionStorm Difference:

### Business-driven scalable solutions

As part of our proven 4-step process, we assess your business and IT objectives to make sure your technology meets today's needs — and will scale for future growth.

**Expert advice.**

**Less decision-making stress.**

Call on our consultants to help you evaluate your alternatives, analyze the impact on your entire infrastructure, develop a budget, and build a business case for the right solution.

### A multi-vendor approach to solving IT challenges

Through alliances and partnerships with dozens of leading vendors, we can always provide technology based on your objectives — not the other way around.

### Clear roadmap to meeting requirements

We deploy based on a comprehensive plan that includes thorough testing to assure that all business, functional, and service level requirements are met.

### Streamlined path from inception to completion

Through a detailed planning and implementation process, we mitigate risk to assure a smooth deployment with minimal disruption.

### FusionStorm Partners:





# FUSIONSTORM SOLUTIONS GUIDE

## IT Consulting

Professional Services to help optimize, secure and enable business growth

### Data Center

Data Center Optimization	Energy Optimization
Architecture and Design	Operational Optimization
Consolidation & Migration	Management & Automation

### Security

Security Consulting	Vulnerability Assessment
Policy Development	Penetration Testing
Compliance Services	

### Software

Application Rationalization	Open Source Services
Database Development	JAVA & .NET Services
SharePoint Development	

### Staff Augmentation

Subject Matter Experts  
Outsourced Projects  
Global Capabilities

## Technology Solutions

Leading products and Professional Services to meet specific business needs

### Data Center

Servers - Blade and Standalone  
UNIX & Mainframe Systems  
Data Center Virtualization  
Storage – SAN, NAS & CAS  
Converged Networks  
Application Networking  
Data Protection  
Business Continuity

### Software

Exchange and SharePoint  
Archiving & eDiscovery  
Document Management  
Database & BI Solutions  
Middleware Solutions  
Information Management Solutions  
Business Process Management Solutions  
SOA Infrastructure Solutions  
Virtualization Support  
Asset Management

### Networking & Collaboration

Routing and Switching  
Wireless Networking  
Voice & Video Solutions  
Call Center Solutions  
Collaboration Solutions  
Network Security Solutions  
Carrier/Telco Circuits

### Support Services

Support Contract Management  
Customer Portal  
Global On-Site Services

### Integration Center

Configuration  
Testing  
Documentation  
International Customs

## Managed Services / Cloud

24/7 lifecycle services to right-source and support the delivery of IT

### IT Xpress Hosting

Managed Hosting	Hosted Virtual Clients
Secure Private Clouds	Data Protection as a Service
Hosted Exchange & SharePoint	Business Continuity as a Service
Application Hosting	Collocation Services

### MS Xpress Managed Services

Infrastructure Management  
Managed LAN/WAN  
Database Administration  
Application Management  
Managed Data Protection  
Managed Voice and Video  
Managed Security

### IT Xpress Cloud Infrastructure as a Service (IaaS)

Enterprise-class Infrastructure  
Private and Public Cloud Applications  
User Self-Provisioning  
Rapid Template-Based Deployment

## Desktop/Application Virtualization

Virtualizing all aspects and centrally managing users and applications across all platforms.

Desktop virtualization  
Application virtualization  
Desktop/application “personality” management  
VDI assessment  
VDI lifecycle consulting  
Architecture, design, rollout and training.

## IT DELIVERED YOUR WAY

IT is evolving. Today, you have more choices than ever when it comes to technologies and delivery methods. Should you invest in infrastructure or move to the cloud? Would you like to manage your routine IT processes or outsource some or all of them?

FusionStorm is uniquely qualified to help you choose the right strategies and solutions and implement them flawlessly, regardless of the path you select. We have the skills and the resources to deliver IT in the way that best fits your unique business needs with:

- Core-to-desktop Expertise
- IT Consulting and Professional Services
- Products and Support
- Managed and Cloud Solutions