



## FusionStorm and Sun: Delivering Unsurpassed IT Expertise

Knowledge is power. And FusionStorm's broad knowledge of infrastructure assessment, design, and implementation using Sun products and services can give you the power to cut costs and save time.

Using proven, top-tier technology from Sun Microsystems, FusionStorm leverages our expertise to optimize your infrastructure so that it meets the needs of your business and makes the most efficient use of your IT investment. We specialize in mission critical solutions and provide architecture, design, testing, optimization, implementation and documentation of highly-available second and third-tier web, application and database infrastructure solutions.

- Sun Enterprise Servers
- Oracle database clusters
- Backup and delivery solutions
- SAN and high end storage solutions
- Data replication and migration services
- Professional and managed services

FusionStorm provides a wide range of engineering services from pre-sales engagements to post sales implementations. As a Sun Microsystems Strategic Executive Partner and Sun Client Services ASRP+ Partner, FusionStorm has a long history of working with Sun Professional Services, (now Client Solutions), to work both the pre-sales configuration and deliver Sun qualified senior systems engineers and project managers.



## Put Award-Winning Sun Excellence on Your Side

FusionStorm won the Sun iForce/Computerworld Excellence FusionStorm also won an award for Best SunTone Certified Service, so you know that we know exactly what we're doing when it comes to Sun products.

SunTone certification is an industry standard that endorses best practices, policies and procedures to reduce data center service complexity, drive IT management efficiencies, and streamline operations.

Better service without the higher prices. Get more out of your Sun investment with FusionStorm.

FusionStorm holds master contracts with Sun. As a result, we are able to provide more flexible discounts. Contact your FusionStorm representative for information.

## FusionStorm-Sun Technical Services

FusionStorm runs an engineering organization comprising highly-skilled, experienced professionals that constantly leverage leading-edge technologies, such as Sun Microsystems, to design and implement large and complex IT projects. To achieve this level of engineering expertise with Sun Microsystems, FusionStorm has invested heavily in technical and competency certification through Sun. Below is a list of FusionStorm's Sun Certifications.

### Sun Data Center ELITE Technical Certification

This is required to design, configure and implement Sun's largest data center class systems, notably the E25K Multi-Processor server, and the new M-Series Data Center servers.

### Sun StorageTEK Elite Certification

This is required to design, configure and implement Sun's storage class systems, notably the SE3000, SE6000 and high-end SE9985 and SE9990 Sun-branded Hitachi storage systems. Included in this certification is the recognition of FusionStorm's complex multi-fabric SAN expertise, along with enterprise level backup and disaster recovery expertise.

### Sun Service Manager Strategic Partner

FusionStorm is one of the largest SunService partners on the west coast. FusionStorm takes first call for SunService issues with Sun Hardware, from the smallest blade to the largest data center class servers.

FusionStorm Sun Service Manager completely manages the administration of all aspects of the SunService maintenance contracts, from Bronze through Platinum Level service.

### SunTone Certified Network Operations Center.

Key to FusionStorm's high level of Sun Manager response times is the leveraging of the above technical center. This allows FusionStorm to provide "proactive" escalations in addition to the normal reactive response times inherent in the Sun Manager Call center.

### Sun CLIENT Service ASRP+ Partner

This is the highest level of SunCS certification reserved for a small group of elite Sun Strategic iForce Partners nationwide to deliver highly qualified engineering and project management talent under sub contract to SunCS. They represent SunCS in the largest Fortune 500 companies nationwide.

### Sun Software Elite Partner

With the recent acquisition of the IntraWare software practice, FusionStorm is Sun Software Elite. This allows FusionStorm to resell the Sun Java Enterprise Server software stack.

For information on FusionStorm/Sun expertise, please contact your FusionStorm sales representative or visit us online at [www.fusionstorm.com/sun](http://www.fusionstorm.com/sun).



#### About FusionStorm

We deliver and support secure, reliable, and scalable IT solutions to reduce operational costs and improve productivity. FusionStorm provides products, professional services, contract support, and 24 x 7 managed services for system infrastructure, storage, networking, voice-over IP, security, database, disaster recovery and managed hosting.